

Crystal Gold

From: sales [sales@wmasupply.com]
Sent: January 26, 2007 6:53 PM
To: c.runrun.run@shaw.ca
Subject: RE: Rapier Order

Chris - I appreciate your comments, and ask that you please accept my apologies if my attempts at clarity have led to any frustration on your part. I certainly was not intending to insult you - only to clarify what I had personally seen on the angustrimdirect.com website, and been told directly by Gus himself.

Regarding other blade options, the two best options for performance, reliability and value would be the rapier blades put out by MK Armory and Darkwood Armory.

Blade Dimensions: (my notes are enclosed in [])

MK Armory: 1" wide ricasso, 2" long [tapering to] 1/4" wide tip. [Available in lengths between] 36-45" These blades have welded tang threads

Darkwood: 3/4" wide [ricasso] tapering to around 1/4" [wide tip]. [Available] in lengths between 34-45 inches. These blades have welded tang threads

So you know, these blades are also available for purchase from our store as well. The only reason they are not currently listed as active on our website is that we had not yet finalized agreements with these two shops. We are actually just about to submit an order to MK Armory for some items (as we are pretty much complete with negotiations). The agreement with Darkwood will take us a bit longer to work out, as Scott is in the midst of moving his shop from Panama City (FL) to someplace in Mississippi.

Prices for the bare blade will run about \$140 - 150 depending on length.

The only other options out there right now (other than Hanwei, or a schlaeger) is Triplette/Zen Warrior Armory. They sell their own practice rapier blade in two sizes, for some fairly inexpensive prices.

T03	TCA Rapier, 35"	\$65.00
T03X	TCA Rapier, 40"	\$85.00

[personal comment: I would actually recommend a Hanwei Practical Rapier before the TCA Rapier, as I have not been impressed with the quality or handling.]

Other blades that exist are the Zamarano and Del Tin rapiers - neither of which are easily available within North America any more. I am trying to work with Del Tin to start carrying their blades, but so far not having any luck with response.

Cheers!

Justin
 Compass Martial Supply
<http://www.wmasupply.com>

From: Chris Demarchi <c.runrun.run@shaw.ca>

30/04/2007

Sent: Friday, January 26, 2007 5:09 PM
To: Compass Martial Supply <sales@wmasupply.com>
Subject: RE: Rapier Order

Not to argue unnecessarily, but all of us here have seen the old listed prices on the website over the last month so there's no point in saying that it's never said that. I don't really care if the site has been dormant for a while, the prices have changed or what have you. I'm not going to try to take advantage of what the site used to say so please don't insult my intelligence. It's all a moot point anyway, the bulk of the order was destined for new or casual fighters who seem to be put off by the prices; so we're going to look at other non-Hanwei options.

Sorry to waste your time, I hope the store does well. I'll probably still look into an A Trim blade for myself in the future.

Cheers
Chris

> -----Original Message-----

> From: Compass Martial Supply [mailto:sales@wmasupply.com]

> Sent: Friday, January 26, 2007 9:11 AM

> To: 'Chris Demarchi'

> Subject: RE: Rapier Order

>

> Chris, I totally understand. FYI - the price you mentioned is not
> something that Gus has ever had advertised on his site. Heck - that price
> is cheaper than I can buy them for, even with me helping him with some of
> the work. I will say that Gus used to offer that price for bare blades to
> people at the local SCA practice, but it was something he stopped doing
> many months ago, as he was not making any money off of them. He did it a
> couple times as a favor, then everyone found out and kept asking for the
> same price, and he was too nice. :-)

>

>

> Not sure how many you were looking at potentially ordering, even before
> the conversation about the higher price, but if it helps I am willing to
> work with you guys with a lower price - depending on quantity, etc. I
> think it would be great to see more people in the SCA with these blades
> :-)

>

> What I was initially thinking was something like a 10% discount off the
> total order for 10 or more blades. I am also about to send out an email
> (sometime over this weekend) announcing a special deal for one week, where
> we will be offering 10% off for a "Pre-Opening" Sale (to let people know
> we exist). This would allow you to get 20% off for a larger order of bare
> blades (FYI - bare blades come with a leather wrapped handle and pommel)

>

> If hilts are needed desired, there are some less expensive options
> available that we could work out which would allow you guys to get some

> full swords put together for ~425 per sword (before discount). Some
 > options for hilts that would fit into this would be a 3 ring swept hilt
 > (similar to the Hanwei Practical Rapier), or any hilts from the Darkwood
 > "economy" line found at:

>
 > I am working with a local metal worker to start getting some other hilt
 > styles available at a better cost, which will also help to bring the full
 > sword price down from the current listing of \$475 for the full mounted
 > blade - though not sure when that will be in effect.

>
 > Cheers!

>
 > Justin

>

>

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> From: Chris Demarchi [mailto:c.runrun.run@shaw.ca]

> Sent: Wednesday, January 24, 2007 5:13 PM

> To: Compass Martial Supply

> Subject: RE: Rapier Order

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>

>

> It evidently has been removed from the last time that I
 > looked at the site - within a month or so. I did want the A Trim blades,
 > as I've heard they are the best, but with the difference in prices I will
 > need to see which direction the group would like to take.

>

> C

>

> -----Original Message-----

> From: Compass Martial Supply

> [mailto:sales@wmasupply.com]

> Sent: Wednesday, January 24, 2007 4:54 PM

> To: 'Chris Demarchi'

> Subject: RE: Rapier Order

>

> Actually there is no price listed on the
 > angustrimdirect.com website, so not sure where you are getting the price
 > of \$200 from. We understand that the ATrim sparring blades carry a higher
 > cost than others, but they are also the best practice blades available on
 > the market.

>

> Justin

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> From: Chris Demarchi [mailto:c.runrun.run@shaw.ca]

> Sent: Wednesday, January 24, 2007 4:33 PM

> To: Compass Martial Supply

> Cc: sales@angustrimdirect.com
> Subject: RE: Rapier Order
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>
> A question first. The page you've linked to shows
> the Angus Trim bare blades at \$350, whereas angustrimdirect.com shows them
> at \$200. So, is the latter option still available or are the blades now
> only offered through your store with the 75% mark up?

> C

> -----Original Message-----

> From: Compass Martial Supply
> [mailto:sales@wmasupply.com]
> Sent: Wednesday, January 24, 2007 9:56 AM
> To: 'Chris Demarchi'
> Subject: RE: Rapier Order

> FYI - the website is now fully functioning for
> ordering online. However, please let me know what your total order will
> be first, as I may want to provide you with a coupon code for discount,
> depending on size of order :-)

> Justin

> _____
> From: Chris Demarchi [mailto:c.runrun.run@shaw.ca]
> Sent: Saturday, January 20, 2007 11:49 PM
> To: Compass Martial Supply
> Subject: RE: Rapier Order

> Thank you very much for the reply. I will forward
> this to the group so I can get a specific order together.

> Cheers
> Chris

> -----Original Message-----

> From: Compass Martial Supply
> [mailto:sales@wmasupply.com]
> Sent: Saturday, January 20, 2007 10:25 PM
> To: 'Chris Demarchi'; sales@angustrimdirect.com
> Subject: RE: Rapier Order

> Chris, in regards to your question on shipping, it
> just struck me why I have not looked that information up yet. While our
> main store/office is located in the US (just south of Seattle, WA), we

> also have another store/office in downtown Vancouver (BC). This means
> that any items that need to be shipped to Canada would just go through the
> Vancouver office, and thereby avoiding any messy experiences with customs,
> etc.

>

> Cheers!

>

> Justin

>

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> From: Compass Martial Supply
> [mailto:sales@wmasupply.com]
> Sent: Saturday, January 20, 2007 10:17 PM
> To: 'Chris Demarchi'; 'sales@angustrimdirect.com'
> Subject: RE: Rapier Order

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>

> Chris - please see below for answers to your
> questions. Our website is live now with the full product catalog, at
> . Please let me know if you have any further
> questions, or would like to go ahead with an order.

>

> Thanks!

>

> For bare blades can we specify tang lengths or are
> they stock lengths?

>

> ---- Stock Lengths. The tangs are setup
> specifically to provide enough room for the hilt, appropriate handle, and
> the pommel.

>

> Can we have our blades blued?

>

> ---- This is not a service that we currently offer.

>

> What rapier hilt / dagger hilt options are there?

>

> ---- For the daggers we currently have the options
> of a single ring hilt (Italian style), or sail guard ("main gauche") hilt.

> ---- For the rapiers there are many options
> available, including 3 ring swept, Pappenheimer, Cup hilts, etc. We also
> work with Darkwood Armory, and can use any of their hilts.

>

> Do you measure blade length from the base of the
> tang or from the quillions?

>

> ---- Quillions

>

> What are your current specials?
>
> ---- Please see our website at
> for all current specials
>
> What sort of warranty is there?
>
> ---- This is something that we are still working on
> to specifically define - however we will handle any issues or concerns
> that come up with any purchased products, and offer lifetime maintenance
> and support (we will need to discuss this to define further for you)
>
> Do they count as 'Country of Origin: USA' and are
> they duty-free under NAFTA?
>
> ---- I will need to get back to you on this
>
> Are they shipped with the supporting paperwork?
>
> ---- I will need to get back to you on this
>
> How much of an order we'd need to place to qualify
> for what kind of discount?
>
> ---- See website for details, and when you
> determine what you are looking for (quantity, etc), we can follow up.
>
> Also, one of our group members would appreciate if
> you could send a picture of a bare tang so that he can gauge how feasible
> it would be for him to build his own hilt.
>
> ---- I will see if I can get a picture taken this
> weekend. One concern I have with this idea is that we have historically
> had issues with people doing this, and if this is to be the case the
> "warranty" offered on the item may change slightly, as we cannot guarantee
> the fit and finish of the product in this scenario.
>
> And, somewhat off the wall, would it be possible to
> get an SCA legal practical rapier with a blade length of 143cm (about
> 56.25")? That was the stock length of a Polish koncerz that I'd like to
> replicate.
>
> -- -- This is not possible at this time due to
> limitations of material, and the fact that this is not an appropriate
> length for a rapier. :-)
>
> Cheers!
>
> Justin Greywolf
> Sales - Compass Martial Supply
> <http://www.wmasupply.com>

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> From: Chris Demarchi [mailto:c.runrun.run@shaw.ca]
> Sent: Thursday, January 18, 2007 5:17 PM
> To: sales@angustrimdirect.com
> Subject: Rapier Order

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>
>

> Hello

>

> I've got a group of people up in Victoria, Canada
> looking to put in a bulk order for some practical rapiers. Before we do,
> however, we have some questions that we'd like to ask.

>

> Specifically:

>

> For bare blades can we specify tang lengths or are
> they stock lengths?

>

> Can we have our blades blued?

>

> What rapier hilt / dagger hilt options are there?

>

> Do you measure blade length from the base of the
> tang or from the quillions?

>

> What are your current specials?

>

> What sort of warranty is there?

>

> Do they count as 'Country of Origin: USA' and are
> they duty-free under NAFTA?

>

> Are they shipped with the supporting paperwork?

>

> How much of an order we'd need to place to qualify
> for what kind of discount?

>

> Also, one of our group members would appreciate if
> you could send a picture of a bare tang so that he can gauge how feasible
> it would be for him to build his own hilt.

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> And, somewhat off the wall, would it be possible to
> get an SCA legal practical rapier with a blade length of 143cm (about
> 56.25")? That was the stock length of a Polish koncerz that I'd like to
> replicate.

>

> Thanks

> Chris